

March 27, 2009

George VanDusen remodeled our 70's Fair Oaks kitchen in the Fall of 2008. We met George through our friends, the Kidwell's, who were very pleased with his work for them in 2002. We had been researching the remodeling of our kitchen for two years.

The entire remodeling experience with George was positive. Having been through an extensive 1½ year remodel of the rest of the house with another contractor, we were prepared for delays, changes, problems with subcontractors, costs way over the initial bid, countless surprises, frustrations and worries.

The only surprise with George was that everything went the way he said it would. The only drama was getting a kitchen that was everything we had wished for and more. It really was better than we had ever imagined.

From the very first meeting with George, the process was clear. There was no sales pressure or rush to sign a contract, and he was very clear and specific with the specifications and mutual expectations. His professional and organized presentation contrasted greatly with how others who bid on the job presented.

He was always professional, clear, direct and a pleasure to work with. It was quite reassuring to find that we could trust everything he said. He explained each step and answered all questions. He was always available by phone or e-mail, and he was prompt in getting back to us. We knew when he would be away from the job and never felt that his schedule was slowing things down. He respected our privacy and family life, and we were very comfortable with him and his team in our home.

George listened to our thoughts and wishes, and came up with ideas and a plan to include all we wanted when we had not seen a way through it. Function and design were equally considered and brought to realization. His use of the computer drawings was very helpful, and his attention to detail was remarkable. He had the whole project organized in steps that actually worked out smoothly, and had the remodel fully planned before he began tearing things out. George was involved directly in most of the work. The sub-contractors he used all spoke highly of him and the quality of his work. Their work was done as specified, and with a keen eye on quality and craftsmanship.

We have three teenagers at home, and George and his crew made special efforts to provide us with an alternate kitchen set up throughout the remodel process. Except for a few days, we were always able to prepare and cook food at home.

The design really changed the heart of our home. We couldn't be more pleased with the finished product. Our family and friends love it. We are happy to recommend Phoenix Construction with great pleasure and absolutely no reservations.

Bob and Gerry Diamond

Maw Michener and Associates

Richard W. Maw

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April 12, 2007

To: A prospective client of Phoenix Construction

Re: Letter of Recommendation

George VanDusen, of Phoenix Construction, recently completed a substantial remodel/addition to our home in East Sacramento. We added a second story, expanded the first floor and built a new garage.

George worked with us to design the project, prepare the final plans and submit the plans and documents to the City of Sacramento to have permits issued to demolish our existing garage, to build our planned remodel and second story addition and our new garage. We were particularly interested in having a design which accommodated our needs for additional square footage in our home as well as meeting the challenge of fitting into our neighborhood. George's design skills enabled us to achieve our goal and have a home design matching the uniqueness of the East Sacramento living area.

George has a group of sub-contractors which have worked with Phoenix Construction for many years and are quality craftsmen like the Tile contractor, who does simply outstanding, beautiful work. George has very high standards of quality for the work his company does and holds his sub-contractors to that standard as well. He addresses all the processes from beginning of the project to its completion with a high degree of integrity and attention to having his client completely satisfied with his work.

Though we completed a well designed and executed construction agreement with George for our project, he is the type of individual that would require only a hand shake because he meets the commitments he makes out of his sense of personal integrity. Once the job at our home began, there were few days when he or his subcontractors were not working on our home.

He is someone you can count on to do "the right thing" in the process of remodeling a home. We recommend him very highly to anyone without reservation.

Sincerely,



Richard W. Maw

Rick & Laura Fergerson

August 14, 2006

[REDACTED]
El Dorado Hills, CA 95827

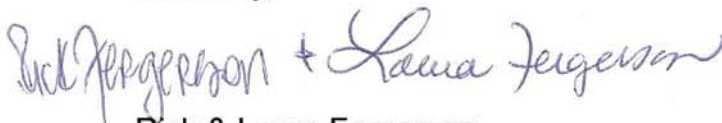
To Whom It May Concern;

We have used Phoenix Construction for two remodeling projects, a bonus room plus additional work (bathroom, re-roof, and other miscellaneous) in 2004. This year we had a complete Kitchen Remodel done. For the bonus room project we used an architect that subsequently referred Phoenix Construction for the construction phase of the project. During the course of construction, George made suggestions for improvements and changes that led to a final project that we were extremely happy with and has been very useful to us. We discovered that George also did design and drafting work and used him for the design of our kitchen. With his suggestions and ideas, and input from us, we came up with a design that is not only beautiful, but very functional for our family and lifestyle. He was able to increase the workspace and give the kitchen a very open feel, along with a lot of nice ideas for lighting and appliances. This was all done with a minimum of inconvenience, and as professionally, and expeditious as was possible, working the greatest impact into our already scheduled vacation time. Upon our return, [Rick] said, "This is the Kitchen this house was always meant to have".

For both projects, we were very satisfied with the outcome, and really have enjoyed both our bonus room and the kitchen. We have found that George, as well as the subcontractors he uses, does exceptional work, as if it were his own home. We appreciate his attention to detail, and that he was very conscious of the homeowner throughout the remodel - making sure his guys cleaned up frequently, and supervising closely, his subcontractors.

We would highly recommend Phoenix Construction, and would use George again for future projects.

Sincerely,

Handwritten signature of Rick and Laura Fergerson in blue ink, written in a cursive style.

Rick & Laura Fergerson

February 26, 2002

To Whom It May Concern:

We recommend George VanDusen (Phoenix Construction) for any remodel or construction project. George began work on our project in June of 2000. Our plans were large and complex and we lived in our home during the process. We began with a 2300 square foot, 20 year old house with a detached garage on a sloping acre in Fair Oaks. Our goal was to connect the garage to the house with a two-story addition. We interviewed nine contractors and found George was the only one with consistently enthusiastic references.

Thanks to George, we now have a gorgeous, 3500 square foot, functional family home. Our new construction includes a master bedroom suite (with study, full bath, walk-in closet, and balcony), additional garage storage, laundry/mudroom, and a completely new and larger kitchen, and covered patio. We also added a new heating and cooling system to the existing house, replaced many existing windows, and replaced an existing wood deck. We incorporated extensive outdoor hardscape to blend with and augment our existing landscaping. We added a series of concrete retaining walls carved to resemble boulders. One three tiered section outside the kitchen window includes a waterfall and pond.

The bulk of this project was completed in April of 2001. Our family of two adults, two children, and two cats persevered and survived with many fond memories. Though George was a stranger to us at the start of the project, we now consider him a friend.

We are thrilled with our finished house. George has extensive remodeling experience and an amazing array of skills. He subcontracted the hardscape (concrete work), framing, roofing, electrical, exterior painting, sheetrock and tile/granite work. George closely supervised his subcontractors and if their work was not up to his standards, he made sure the work was done correctly without additional cost to us. The rest of the work he did himself, including site preparation, cabinet and appliance installation, plumbing, painting, staining, and extensive carpentry.

George is a very organized businessman. He keeps detailed financial records and construction notes. He is always available after regular business hours by phone and e-mail.

It's been a pleasure to associate with George and we can say without hesitation that his ethics are beyond reproach. He's easy to communicate with and always approachable. In a project of this scale there will always be unforeseen problems. George consistently dealt with these problems in a way we felt was fair to both of us. If you would like more information or would like to see our home, please contact us.

Sincerely,

Tom & Becky Kidwell

Tom & Becky Kidwell

Fair Oaks, CA 95628

JoAnne Speers and Randy Pestor

[REDACTED]
Sacramento, CA 95833-9737
[REDACTED]
[REDACTED]

29 August, 2000

To Whom It May Concern:

Phoenix Construction was the general contractor for our kitchen remodel, which also involved removing an important structural wall and removing/replacing the flooring for our entire second story. We were pleased with our decision to use Phoenix for a number of reasons.


The difficult structural issues we encountered caused us to appreciate George Van Dusen's engineering expertise and his ability to work with others (including a variety of engineers and some very difficult permitting authorities). George has a can-do, problem-solving spirit that is both reassuring to clients and eminently justified.

Another quality we came to appreciate over the course of the project is George's commitment to solid craftsmanship and his familiarity with a broad range of construction techniques. This was very valuable both in accomplishing the structural work, but in fixing some latent problems in the work area (including a seriously out-of-level floor). George is also open to using new materials (for example, bamboo floors and recycled glass tiles). He also has the right tools for the job.

A final quality to note is Phoenix Construction's commitment to communication with clients. George and Debbie were always available to update us on the progress of our project; George also frequently took the initiative in letting us know where things stood, so we did not have to constantly inquire (and he was quite patient with the level of inquiry we did make). This regular and consistent line of communication enabled us to avoid disturbing them during non-business hours/on nights and weekends.

We would be happy to answer any questions regarding our experience with Phoenix Construction or the remodeling process in general.

Very truly yours,



JoAnne Speers and Randy Pestor

Jane Bradley

[REDACTED]
Sacramento, CA 95822 [REDACTED]
[REDACTED]

October 16, 2007

Phoenix Construction
8677 Kingdale Avenue
Orangevale, CA 95662-4040

Dear George,

After four years and three remodel projects, I want to let you know how much I appreciate your talents and how happy I am with my "new" house. I especially appreciate your determination to give me what I wanted in spite of all the obstacles.

I remember (not so fondly) the insidious insulation, the rat nest, the questionable wiring, the low ceilings, sloped floors and small rooms. You managed to clean it all up, raise the ceilings, tear down the walls, shove new support beams into place, and organize everything for my "state of the art" requirements; all with a creative sense of design that made it exciting to witness.

Thanks also for putting up with my incessant questions and picture-taking, and thanks to Debbie for being on my side when I needed collaboration. I feel like I've gained some great new friends in the process.

In all, you did a tremendous job of transforming my house. I would love to tell others about it, so feel free to give out my name and number for reference.

Sincerely,

Jane



To Whom It May Concern:

I am pleased to recommend Phoenix Construction and in particular, George VanDusen, as a General Contractor. Phoenix Construction was the general contractor for the retail bakery store in which I acted as a designer and store owner. This project consisted of full range of construction services, including mechanical, plumbing, structural, electrical and finish work. The contractor's responsibility was management and supervision of the entire project as well.

This project was time sensitive. George put together a highly detailed and comprehensive schedule. The work was performed on schedule and was regularly updated. We were informed on any changes, completion dates, inspection results, etc. The schedule showed a tremendous amount of organization and thought.

During construction, Phoenix held job meetings on regular basis. These meetings were well organized. George always had most recent information, was aware of every detail on the job and had good solutions for any unexpected issue. The job meetings had the same organization and thoroughness that the construction schedule showed.

General Contractor paid close attention to the quality of their work and the subcontractors' work. Phoenix thoroughness on the front side also eliminated the need for change orders and project ended up on-budget with very little contingency spent. Overall, the quality of construction exceeded our expectation for this type of project.

Since I was personally involved in this project development and implementation, my meetings, phone conversations and e-mails with George were frequent, organized and down to point. Besides thoroughness and detailness, the entire Phoenix team showed amazing attitude, even under pressure of deadlines and unforeseen issues on the project. They all worked extremely well together, with our preferred subcontractors, inspectors, property management and neighboring tenants.

We still enjoy the slide show of the work-in-progress, which was created for us in the process of construction by George. It was a pleasant surprise, daily reminding us about this project and how smooth it went.

I would, without hesitation, recommend Phoenix Construction and look forward to continuing to work with them on my future projects. Feel free to contact me to discuss this reference.
I can be reached at 916-320-4858.

Sincerely,

Yelena Shevchenko
BäckerBäck

July 30, 2007

Mr. George Vandusen
Phoenix Construction

Re: Letter of Recommendation – Remodel Design / General Contractor

Dear George,

The purpose for this letter is to express my gratitude for your professionalism and quality workmanship during our remodel project. The end product has exceeded our expectations in both functionality and esthetics and would not have been possible without your expertise.


When we began the project, the design we had developed would have satisfied our spatial needs, but would not have met our long-term esthetics and functionality needs. Our home is an extension of our lives and feeling comfortable in those surroundings is very important. The design ideas you brought to the table completely altered our approach and understanding of what we could do, and made us realize the importance of many subtle design ideas. The end product ultimately resulted in a house we are proud of, comfortable in, and receive many compliments on.

During the remodel your professionalism and quality workmanship were obvious throughout the project. You continued to provide subtle design alternatives as the project progressed and were receptive to our ideas as well. Your colleagues also maintained a professional and friendly attitude. At no time did I feel reluctant to leave my house in your control.

On numerous occasions I have heard stories from friends of difficulties with general contractors during remodel activities. Our project was quite the contrary, and your continued advise on my personal construction projects reflects your commitment to your clientele. I thank you for all your efforts and would be happy to discuss our remodel project with any of your future potential clients.

Sincerely,

A handwritten signature in black ink, appearing to read 'Scott Allin', with a long horizontal line extending to the right.

Scott Allin

Fair Oaks, California

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John & Peggy Sherman

April 22, 2005

George,

Peggy and I just wanted to drop you a note to let you know how much we appreciated the outstanding job you did on our remodel. The attention to detail was excellent and the degree of professionalism you exhibited was very welcomed. As you know our luck with our first contractor was more than a little disappointing. We can't say enough how much we enjoyed working with you and appreciated having you in our home. In our judgment you conduct yourself as a businessman should. You do what you say you'll do and on the timeline you say you'll do it. That type of integrity is not as easy to come by as some might think. Should you ever need a referral please don't hesitate to use our name as we will be only too happy to accommodate. Be sure to let Debbie know how much we enjoyed our conversations with her as well as she was a pleasure to talk to and helped coordinate things quite nicely. Again thank you so much!

Sincerely,
John & Peggy

